PROMINENCE ADVISORS

The Healthcare Data Enablement Company

INTRODUCTIONS

Austin Montgomery

VP of Partnerships

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Implementation Manager

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Chief Revenue Officer

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Marketing Coordinator

Selah Ben-Haim

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Mission Statement

Our mission is to help healthcare organizations do more with their data to make healthcare smarter.
We do this through enabling their use of data to improve patient outcomes, drive down the cost of care,
and increase operational efficiencies

THE VALUE WE BRING TO HEALTH SYSTEMS

Exclusively supporting healthcare since 2011

Serving over 100 leading health systems (7 of the Top 10)

Capturing value through data enablement

Solving healthcare's toughest challenges with a dedicated Innovation Team

Actionable results with 100% of customers stating they would buy again

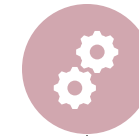# SUPPORTING EVERY STEP IN YOUR DATA ENABLEMENT JOURNEY

ORGANIZE

- Align People, Processes, and Technologies
- AI and Data Governance
- Data and IT Strategy

MODEL

- Advanced Analytics
- Generative AI
- Machine Learning and Data Science

OPERATIONALIZE

- Prominence as a Service
- Epic Staffing
- Workflow integration

VISUALIZE

- Data Asset Publication
- Security and Provisioning
- Dashboard and Metric Configuration

ARCHITECT

- Cloud, Data, and Application Modernization
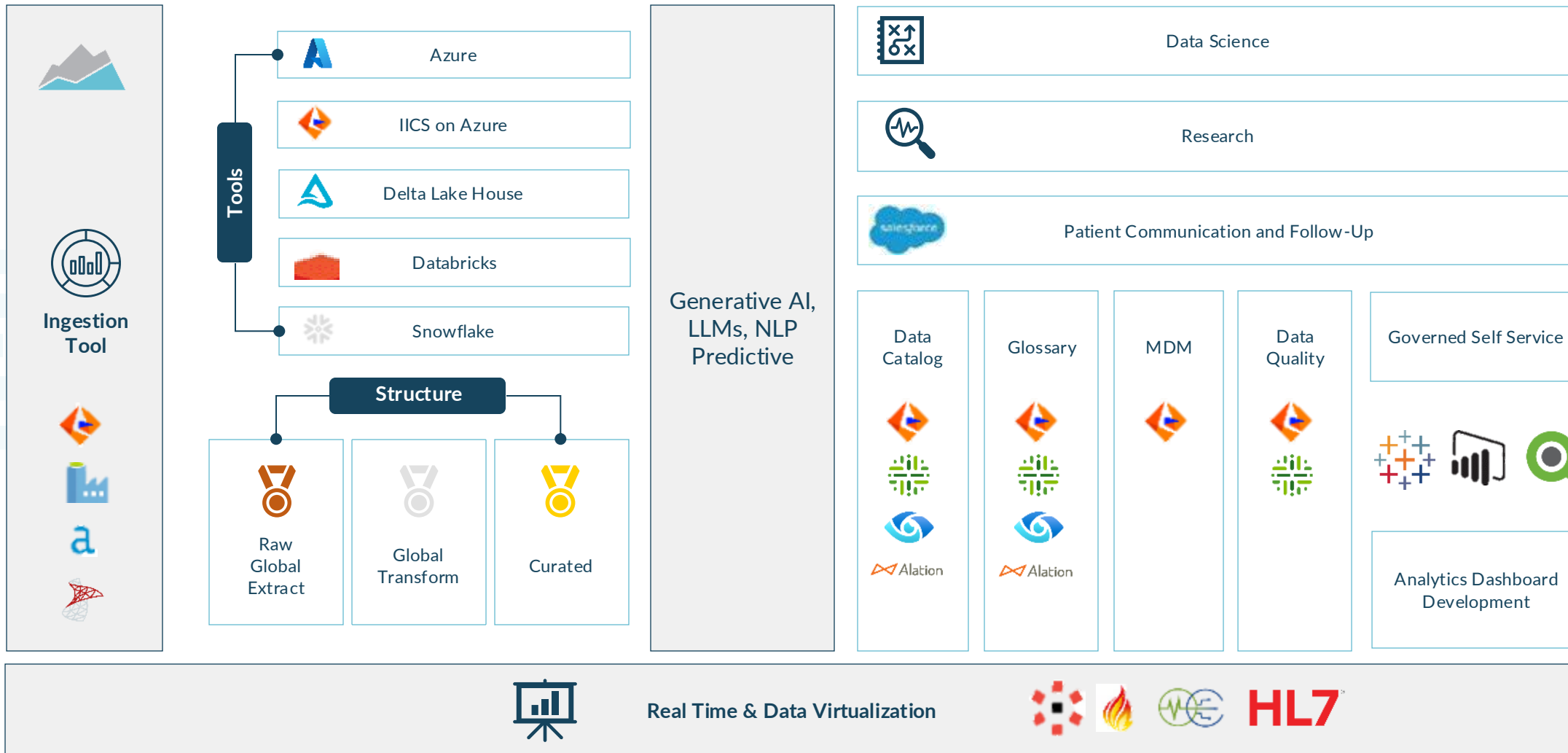- Platform Migrations
- Data Lakehouse and Medallion Architecture

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Prominence 360

A clearly defined, comprehensive, review process to align Prominence and Customer teams on key areas of the engagement to ensure success
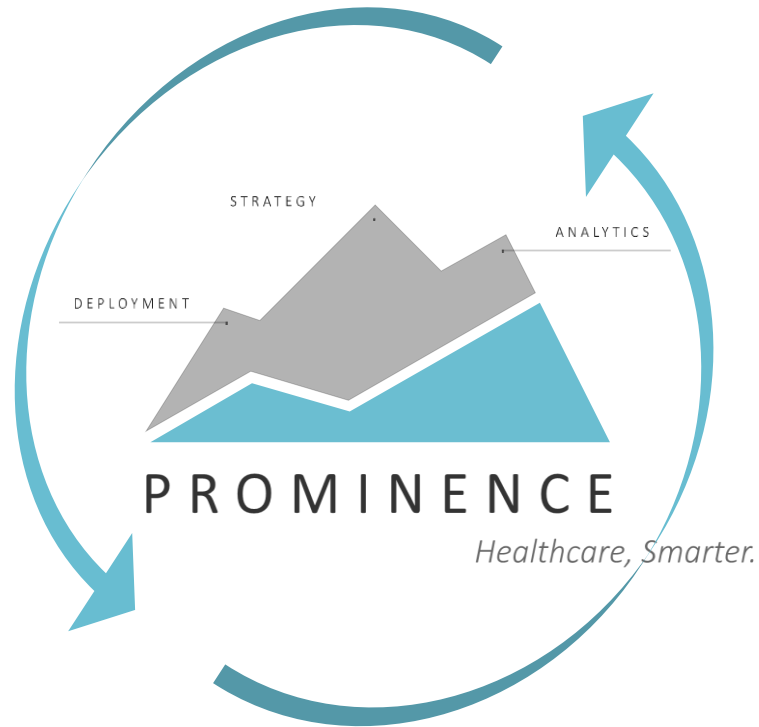
People
- Key Customer Decision Makers and Stakeholders
- Prominence Core Team and SMEs

Project
- Deliverables
- Timeline
- Access and Training Requirements

Tools
- BI/ Visualization/ Architecture
- Data Governance
- Communication

STRATEGY

ANALYTICS

DEPLOYMENT

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Healthcare, Smarter.

Customer Landscape
- Data Governance, Analytics, Architecture
- Organizational Structure and Expectations

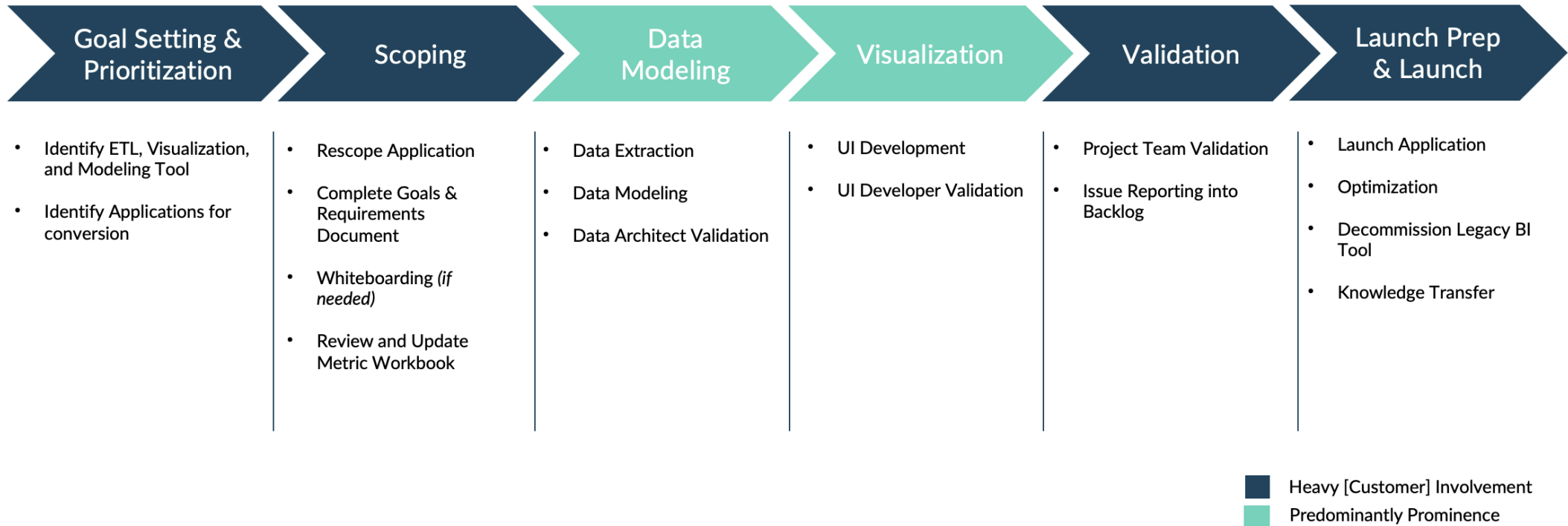**Change Readiness**
- Scope of Change
- Preparing for the Change

Risks
- Customer Concerns or Constrains
- Conflicting Priorities

Conversion Development Process

Development Process

Goal Setting & Prioritization	Scoping	Data Modeling	Visualization	Validation	Launch Prep & Launch

- Identify ETL, Visualization, and Modeling Tool
- Identify Applications for conversion

- Rescope Application
- Complete Goals & Requirements Document
- Whiteboarding (if needed)
- Review and Update Metric Workbook

- Data Extraction
- Data Modeling
- Data Architect Validation

- UI Development
- UI Developer Validation

- Project Team Validation
- Issue Reporting into Backlog

- Launch Application
- Optimization
- Decommission Legacy BI Tool
- Knowledge Transfer

■ Heavy [Customer] Involvement
■ Predominantly Prominence

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Tech Enabled Services

The help you need when you need it

Server Deployment

- Rapid start
- Cloud or On-Prem

Governance Guidance

- Align Stewards
- Establish processes
- Drive organizational consensus

Data Preparation & Development

- Speed to Value
- Ensure data is scalable, reusable
- Enterprise Ready

Visualization Deployment

- EMR Integration
- Accelerators

Enterprise Self-Service

- Establish Franchise Model
- Ease maintenance
- Decrease demand on IT

Training & Coaching

- Accelerate team's learning
- Establish best practices
- Create Self-Sufficiency

Streamlining the Tech Stack

Question 1:

Where does streamlining your tech stack / vendors fall from an organizational priority perspective?

What challenges are you experiencing that have made this a priority?

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Question 2:

How does your organization make decisions regarding your tech stack? What's most important: cost, features, scalability, etc.?

What are the main challenges you see to executing on a vision of reducing your vendor list?

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Question 3:

What feedback or concerns have you encountered from stakeholders within your organization who are hesitant about streamlining the tech stack?

Question 4:

Do you intend to engage consulting firms to help with this effort? How so?

What criteria do you use to select a consulting firm?

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Question 5:

How can we improve our outreach and awareness efforts to better inform organizations like yours about our services?

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Question 6:

Many organizations capitalized the purchase of software solutions and their implementations. Will the streamlining of vendors also be capitalized work?

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Question 7:

Do you have any feedback or concerns with our tech-enabled services approach that allows organizations to access any of our expert resources and adjust level of support on demand?

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Thank you for your feedback today!

We value your input and look forward to incorporating it into our operations.

We'd like to keep in touch! Please scan the QR codes below to provide us with your information so we can send you a thank you and opt in to sign up for our mailing list.

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